

# E-HAUL



Battery Swap for Electric Trucks
The fast & flexible electrification of fleets

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Road freight causes 220m tons of  $CO_2$  per year in Europe

Costs for operating Diesel trucks have increased dramatically with **new road toll** 

eTrucks start to have **TCO advantage** over Diesel trucks

So, what is **stopping the electrification** of road transportation?

## TOP 3 issues blocking the electrification





Grid connections are the bottleneck to building public and industrial charging sites and grid connection projects can take >5 years



Because of the batteries, eTrucks are about 2 times as expensive as equivalent Diesel trucks



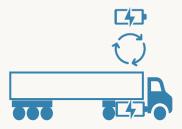
eTrucks require very long charging times, so recharging must coincide with driver break times

#### The battery swap concept overcomes these challenges – and comes with further benefits





Charging batteries at a swap station allows 24/7 use of grid connection and direct feed-in from PV, reducing grid connection requirements by up to 80%



By decoupling the battery from the truck,

Battery-as-a-Service
(BaaS) will be introduced, bringing the purchase price of eTrucks to the same level as Diesel trucks



A battery swap can be done in **5 minutes** and thus swaps can be done at **any time**, no need to match booked time slots or match with driver brakes

## It is not just a theory - our first station has been live and operating for 1 year





#### Expandable

# of batteries based on customers served, truck & semi tractor compatibility

Operating 24/7

Battery swap 5-10 min

#### **Grid Services**

battery-to-battery charging, peak shaving, station-to-grid services and direct feed-in

Fully autonomous

### Network approach

control center managing a network of stations incl. remote access

Capacity >50 trucks/day

Grid connection 1,000 kW

## Swap stations help electrification of road transport while also providing grid services





Use Case 1

#### **CT-Terminals and Logistics Hubs**

Battery swap stations can be located at or in proximity to logistics hubs as dedicated infrastructure for one or several freight forwarders



Use Case 2

#### Highways

Establishment of a network of charging stations adjacent to highways & Autobahn will facilitate daytime charging and long-distance transportation



**Additional Value** 

#### **Grid Services**

Swap stations will provide grid services (peak shaving, bi-directional station-to-grid services) while reducing energy costs (direct feed-in, no peak-demand surcharges)



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